



# Greenville County

## South Carolina

### *Health at Home*<sup>®</sup> Research Studies

**Evaluation Time Period – 6 months**  
**N = 860**

#### **COST EFFECTIVENESS RESULTS:**

- 47% of families stated they avoided at least one doctor visit. This amounted to a reduction of 404 doctor visits that produced a savings of \$83,224 (based on an average visit cost of \$206).
- 18% of families stated they avoided at least one emergency room visit. This amounted to a reduction of 115 ER visits and produced a savings of \$122,140 (based on an average visit cost of \$788).

The total savings was \$205,364.  
The Return on Investment (ROI) was 26:1.

#### **OTHER RESULTS:**

- 68% of families said the Health at Home<sup>®</sup> book helped improve the quality of care they gave themselves at home.
- 66% of families said the Health at Home<sup>®</sup> books better prepared them for a visit with their doctor.
- 61% of families thought the Health at Home<sup>®</sup> books saved them money on medical or health care in the past 6 months
- 68% of families thought it would save them money on health care in the next 6 months.
- 70% of families said the Health at Home<sup>®</sup> books positively affected their health and the health of their family.
- 66% of families specified that Health at Home<sup>®</sup> books helped them to decide when to see a doctor.
- 80% of families said that they thought Health at Home<sup>®</sup> is a good source of health care advice.

#### **OTHER COMMENTS:**

- Qualitative data retrieved from the survey yielded many positive results. The majority of the positive responses indicated that the book was once again “helpful,” “informative” and “useful”
- Survey results captured from this 5th year of Health at Home programming reveal a continued success, especially reaching those families who are considered most vulnerable (based on education and income implied from survey results).