Assertiveness with Other People

Behaviors vary in different situations and with different people. Because of relationships and other influences, assertive behaviors may or may not be communicated. This listing will help to identify where passive or aggressive behaviors need adjustment.



Determine whether you behave assertively, aggressively, or passively with different people. (Review characteristics chart.) Record A, B, or C in front of each.

(A) Assertive	(B) Aggressive	(C) Passive
1. Parents	9. Employees	
2. Strangers	10. R	telatives
3. Spouse	11. B	usiness clients
4. Co-workers	12. N	Iew acquaintances
5. Classmates	13. F	riends
6. Boss	14. P	hone or door-to-door
7. Sales help	S	olicitors
8. Children	15. E	lders

Review your responses. Do you see a pattern of more A's, B's, or C's? How can you change interactions with others to achieve more A's? Star the B's and C's that you consider to be stressful. Now review and label those 3 - 5 people with whom you want to improve your style of communication.